DTS Cloud Workshops

In order to meet the challenges of the constant advance in digitalization, a proactive approach and the development of a future-oriented strategy are indispensable. Some fundamental issues must be considered in this context: in-house or third-party operation, choice of the right private or public cloud partner, provisioning models (laaS, PaaS, SaaS ...) and even selection of the appropriate range of services. The resulting requirements for your IT systems and employees must then be considered and implemented.

In our tried and tested DTS multi-cloud workshops, we pass on the knowledge of our technical experts and work with you to develop individual solution concepts according to your current requirements. In doing so, we support you from the very beginning in identifying the systems involved in the process and project, recognizing dependencies and creating common multi-cloud standards with our solution concepts that can be sustainably integrated into your corporate infrastructure.

- Practical workshop
- Especially for IT decision-makers
- Analysis of the as-is state
- Support & guidance in the cloud

Multi Cloud Jump Start Workshop

In order to meet the challenges of the constant advance in digitalization, a proactive approach and the development of a future-oriented strategy are indispensable. Some fundamental issues must be considered in this context: in-house or third-party operation, choice of the right private or public cloud partner, provisioning models (IaaS, PaaS, SaaS ...) and even selection of the appropriate range of services. The resulting requirements for your IT systems and employees must then be considered and implemented. In the process, we analyze your IT services and develop a step-by-step procedure for using IT services flexibly and efficiently, in a way that conserves resources and as securely as possible. After completion of the workshop, you will receive documentation with specific recommendations for action, which may include a concept for implementation, together with a network plan and security solutions.

Prerequisite:

- Provision and presentation of your current situation, challenges and goals
- Preparation of the network plan, overview of IT services and software list including versioning
- Free initial consultation to determine your individual requirements

Content:

- Evaluation of your IT infrastructure in relation to cloud-ready factors
- Presentation, explanation and evaluation of possible cloud concepts

Approach:

- Joint, open discussion and brainstorming
- Development of solution scenarios by the technical experts of DTS

<u>Results:</u>

- Presentation of a possible migration path based on the assessment of the IT infrastructure
- Assessment of where on-premise or cloud operations make more sense
- Presentation and joint discussion of the concept and subsequent incorporation into a possible offer

Advantages:

- Practical workshop
- Especially for IT decision-makers who want to take the first step into the cloud or already have specific questions
- Analysis of the current state, e.g. which applications and IT systems are already cloud-ready in your company or how you can modernize your infrastructure and make it cloud-ready

Multi Cloud Strategy Workshop

Digital transformation requires a high-performance, flexible and agile IT landscape. Accordingly, you should prioritize the design of your multi-cloud strategy as the foundation to support a successful digital transformation of your business.

In the course of the multi-cloud strategy workshop, we design your individual multi-cloud infrastructure in partnership, onsite or remotely – in the form of a management-oriented description including the planned cloud transition and a migration roadmap tailored to your needs.

Using established business cases, we summarize the project plan to create the next steps for you. Based on the jointly developed roadmap, we define the speed of your cloud transformation and coordinate individual transition packages. This enables precise resource, capacity and cost planning.

Our experienced concept and design specialists support you in planning individual cloud transitions and develop a detailed procedure for a customized migration, along with any change management.

As an experienced multi-cloud managed service provider and security specialist, we also support you in setting up your individual cloud strategy by implementing and optimizing appropriate software solutions.

Prerequisite:

- Provision and presentation of your current situation, challenges and goals
- Preparation of the network plan, overview of IT services and software list including versioning
- Free initial consultation to determine your individual requirements

Content:

- Analysis of the actual situation, requirements and problem definition
- Use of native cloud services as an alternative or supplement to the current software scenario
- Presentation, explanation and evaluation of possible cloud concepts
- Graphical representation of the future network connections
- Outlining and mapping of migration paths to achieve the planned target scenarios

<u>Approach:</u>

- Joint review and discussion of the existing infrastructure
- DTS provides impetus and brings in innovative ideas and solutions, tailored to meet your challenges
- Products, solutions and services from the multi-cloud portfolio of DTS and its partners
- Integrated cloud concept creation, sketched out by our experienced DTS consultants

<u>Results:</u>

- Development of a customized cloud concept, tailored to your challenges and goals
- Assessment of where on-premise or cloud operations make more sense
- Cost optimization potential through correct sizing in the cloud
- Migration paths for implementation of the cloud strategy
- Provision of dedicated strategic planning, including architecture and migration paths
- Presentation of the concept and subsequent incorporation into a possible offer

Advantages:

- Practical workshop
- · Especially for IT decision-makers, joint review and exploitation of the potential of existing structures
- Analysis of the current state, e.g. which applications and IT systems are already cloud-ready in your company or how you can modernize your infrastructure and make it cloud-ready

Cost Optimization Workshop

Many organizations are realizing the benefits of the cloud: data center consolidation and decommissioning, cost reduction, operational flexibility, and IT modernization. But with all the benefits and options offered by cloud applications, you should never lose sight of costs and sustainability. In order to cope with the massively increasing cost pressure, it is essential to act with foresight and develop a future-oriented strategy. The cost-optimized use of IT resources in the private or public cloud, as well as in-house or third-party operation, can only be achieved if companies deal with and address the issue intensively.

In our Cost Optimization Workshop, we work with you to analyze your current IT expenditures, from current costs to planned expenditures for new acquisitions. On this basis, we develop immediate proposals for cost reduction and you gain complete transparency about your costs and savings opportunities. At the end of the workshop, you will receive documentation with concrete recommendations for action, sustainable medium- and long-term optimization proposals, and options for reducing the ecological Eco Footprint or energy costs.

Prerequisite::

- Provision and presentation of your current situation, challenges and goals
- Overview of your regular IT costs and planned expenses with the help of a questionnaire
- Preparation of an overview of IT services and infrastructure list
- Free initial meeting to agree on your individual requirements

Content:

- Evaluation of your costs with regard to cost-reducing measures
- Presentation, explanation and evaluation of possible alternative operating models

Procedure:

- Joint, open discussion and brainstorming
- Development of solution scenarios by the DTS subject matter experts

<u>Results:</u>

- · Presentation of alternative, cost-optimized operating models
- Evaluation of the cases in which on-site or cloud operation makes more sense
- Presentation and joint discussion of the concept and subsequent transfer to a possible offer

Advantages:

- Practice-oriented workshop
- Specially designed for IT decision-makers who need to reduce costs
- Reduced introductory price
- Can be combined with other DTS workshops

DTS Compliance Assessments for Microsoft 365

As a result of the increase in demand for modern, flexible and agile system landscapes, digitalization has made significant advances in companies. Company-wide collaboration solutions, such as Microsoft 365, are now considered standard and help companies deliver modern working environments with productivity enhancement tools and corporate communications.

Have you taken account of the current compliance requirements of your company, some of which may be very specific, at the introduction stage? In addition to purely technical provisioning and training of your end users in the tools of Microsoft 365, a multitude of organizational and regulatory requirements that are relevant to your company, your partners and end customers have to be considered for sustainable implementation.

Many preventive measures can be taken to avoid data leaks in accordance with the GDPR or the IT Security Act 2.0, such as implementing technical and organizational measures. This is of immense importance not only for companies with critical infrastructure, but also for service providers and partners. Increasing information security, e.g. by setting up an information security management system to meet the requirements of ISO 27001, TISAX, IT Baseline Protection (BSI), is also of fundamental importance.

In our assessments, we jointly review your company's compliance in its use of Microsoft 365 services and take a broader view of optimization potential and necessary measures in relation to compliance.

The goal of the workshop is to answer the following questions::

- How do I implement Microsoft 365 as a secure platform in my organization?
- What role does data protection play in relation to Microsoft 365?
- What role does information security play in this?
- What organizational and technical measures should be considered?
- What technical measures can be implemented and what impact do they have on the various functions in Microsoft 365

Three reasons for the workshop:

- Support and guidance as an experienced cyber security & compliance project expert in setting up and/or reviewing existing system environments
- Focus on regulatory requirements (e.g. GDPR) and individual compliance requirements of your company
- Two separate assessment services focusing on organizational requirements and technical measures

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